



PRESS KIT

Introduction 3

1. Gestamp 4

2. Business Units 6

3. Gestamp in Figures 8

4. History 9

5. Vision and Corporate Principles 10

6. Innovation and Technology 11

7. Top Management 12

“Throughout its more than 20 years of experience, Gestamp has become a global technology provider characterized by its proximity to customers, ongoing innovation and strong internationalization.”

”

In the past two decades, the automotive sector has evolved significantly in various aspects, the most important being a clear trend towards international positioning. Since its creation in 1997, Gestamp's evolution has always moved with market's trends.

Thus, the company has turned **R&D** and the coordination among parts suppliers and manufacturers into a true **strategic relationship** that covers the entire manufacturing process.

The type of business Gestamp is involved in makes it necessary to be **close to its customers**. For that reason, since its origin, **internationalization** has been the goal guiding its expansion policy, both by setting up new plants and through new acquisitions. At present, the company operates in the **main auto manufacturing hubs**.

As a result, throughout its more than 20 years of existence, Gestamp has become what it was originally created for: a **global technology provider**.

“Since its creation, Gestamp has moved from being a small local stamping company to a global company operating in the main auto manufacturing hubs.”

”

Gestamp is an international group that since 1997 has been engaged in the **design, development and manufacturing of car components and metal assemblies for sale to OEMs**. It is specialized in the development of innovative products intended to render safer and lighter vehicles and, therefore, better vehicles in terms of energy consumption and environmental impact.

The product portfolio of the company includes bodyworks and chassis, complex assembly systems and opening systems, as well as tooling, dies and other related services.

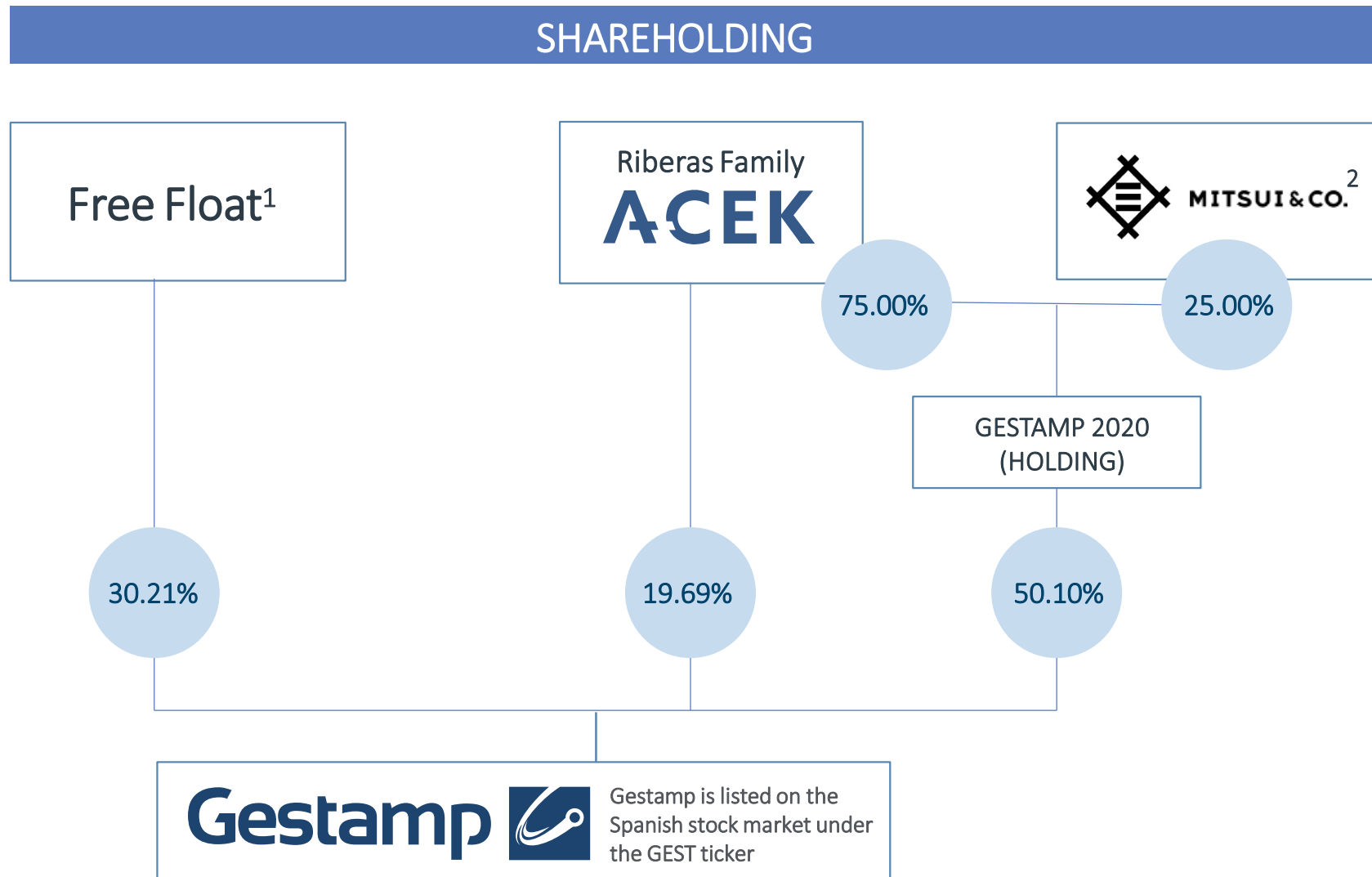
Gestamp supplies parts to the top car manufacturers that produce over 80% of vehicles at world level. *

* World Ranking of Manufacturers 2012. OICA.



Gestamp provides critical parts to the world's largest manufacturers, which are crucial to the structure of light vehicles*.

* The key parts manufactured by Gestamp are shown in blue.



1. Free Float includes the holdings from the Board of Directors.

2. Mitsui & Co. Ltd. holds a 25% shareholding in Gestamp 2020 S.L. and indirectly a 12.525% shareholding in Gestamp Automoción S.A.

“Gestamp has in-house development capabilities that cover the entire value chain, from the manufacturing of machines to the design of parts.”

”

Gestamp provides a **wide range of products**, mainly made of steel and other key materials that are integrated into the bodywork of vehicles defining their structure. Gestamp’s activity encompasses **all parts manufacturing processes**, thus covering the entire value chain. This fact, coupled with the company’s development capacity, turn it into a **strategic partner** for its customers.

Gestamp has three core business units:

BIW:

The bodywork is the vehicle’s key structure fitted with metal stamped parts that are subsequently welded into one another. Bodywork metal parts are classified into two groups: external parts and structural parts.



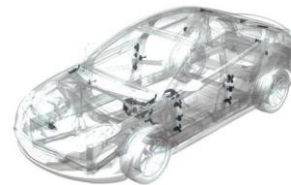
Chassis:

Chassis products are those making up the lower part of the vehicle’s bodywork and their design is determined by weight and the distribution of load. Chassis structures include metal stamps as well as a wide array of assembled parts. These structures are critical for the car’s overall performance, consistency and safety. They influence the vehicle’s noise, vibration, driving and impact handling, specifically.



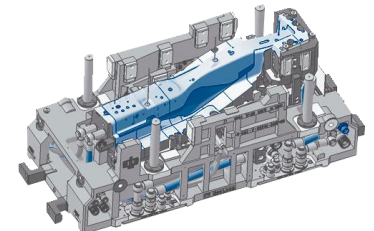
Mechanisms:

After the acquisition of Edscha in 2010, Gestamp has become a leader in manufacturing mechanisms, offering a wide range of products that include parts such as hinges, electrical systems and control devices.



Tooling and other products:

Gestamp designs, engineers, manufactures, services and sells dies and tools in support of its customers. Gestamp also designs, manufactures and sells presses. Gestamp has significant, sophisticated in-house tooling and press manufacturing capabilities.



MAIN PRODUCTS

BIW



- External parts (hoods, doors, flaps)
- Structural parts (roofs, floors, pillars, crossbars, wheel arches)

Chassis



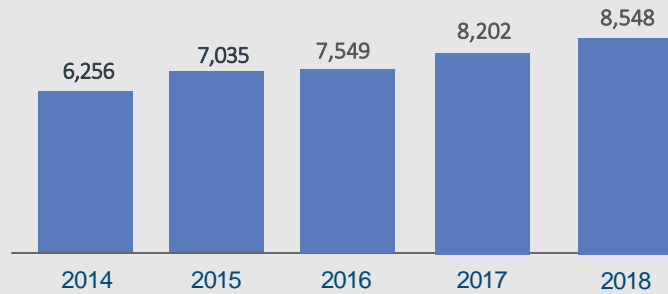
- Front axles
- Rear axles
- Control arms, suspension arms rear, front and integrated

Mechanisms

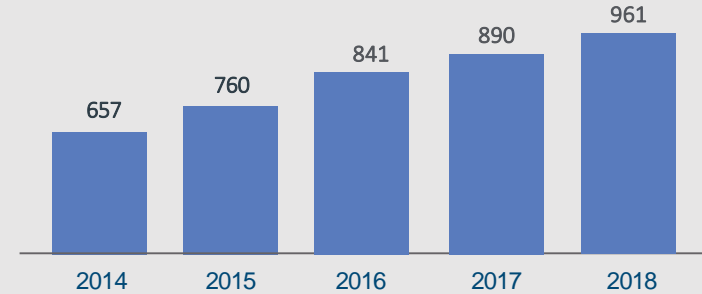


- Vehicle door hinges
- Door stops and hinges with built-in door stops
- Electrical systems (boot doors and lifting doors)
- Control devices

Revenue (MM€)



EBITDA (MM€)



R&D Centres

13



More than

100 production plants

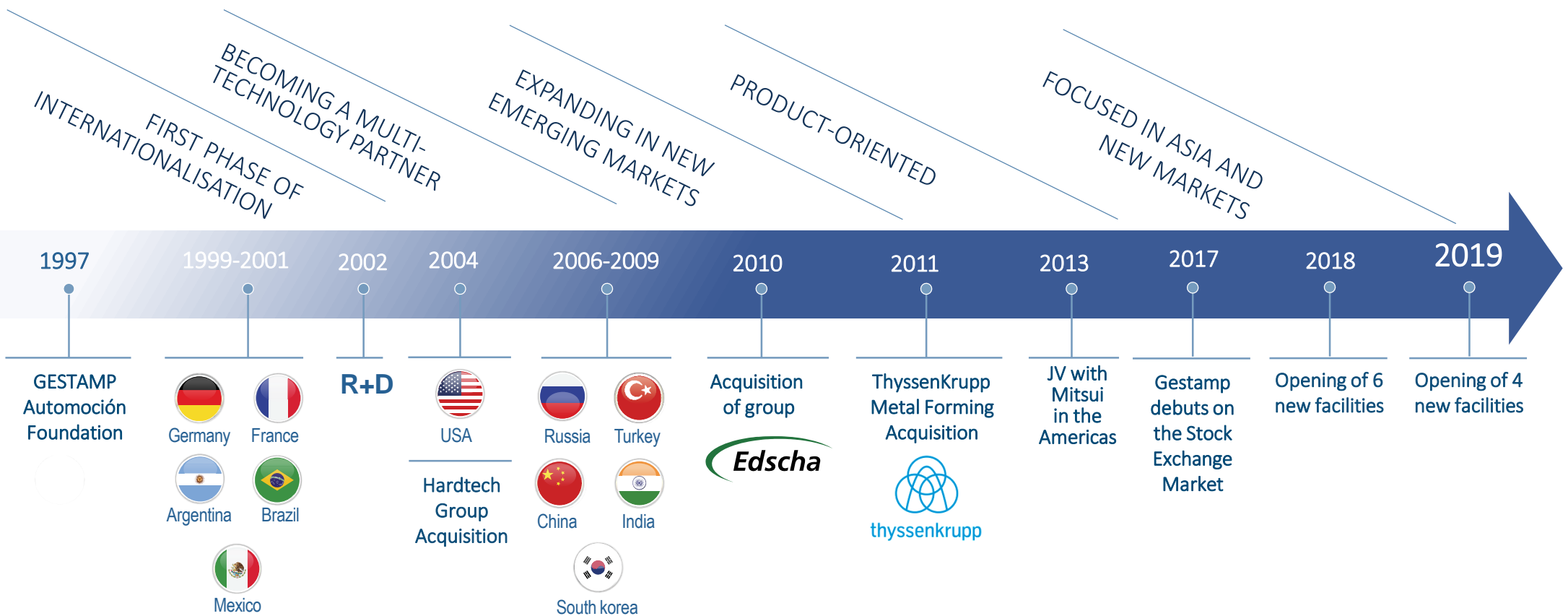


More than

43,000 employees

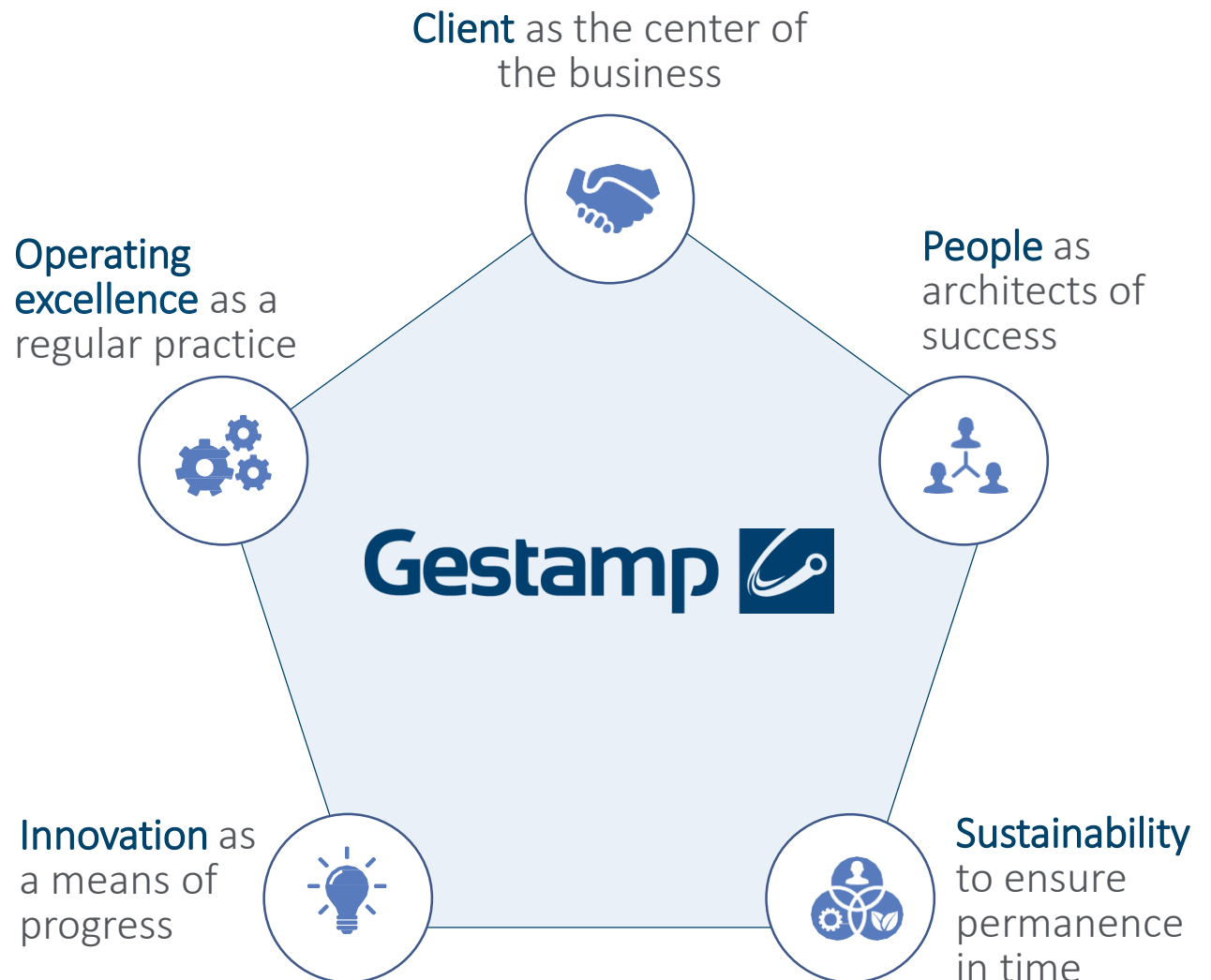


4. A History of 20 Years of Internationalisation and Growth



Gestamp works on the basis of 5 “Corporate Principles”:

“Being an automotive industry provider renowned for its capacity to adapt businesses to create value for customers while maintaining social and economic development.”



“Gestamp seeks to develop innovative products intended to obtain safer and lighter vehicles and, therefore, better vehicles in terms of energy consumption and environmental impact.”

”



Gestamp believes that innovation, R&D and technological expertise are key factors for success. Therefore, they are the pillars of its future strategy.

The goal is to obtain ever safer and lighter vehicles and, therefore, better cars in terms of energy consumption and emissions. The company runs 13 R&D centres in Europe, Asia and the Americas, with a highly qualified team that works closely with customers.

The R&D activity is mainly focused on the **design and development of new products within Gestamp's strategic product portfolio**. For example, bumpers, dashboard cross members, moving parts and components, metal bodywork assemblies and axles.

Aware of the impact caused by its activity throughout a vehicle's lifecycle, Gestamp considers its commitment with the environment a priority in the manufacturing of vehicles (by optimising the use of raw materials and making processes more efficient); in the use of vehicles (by offering lighter and safer products); and at the end of the vehicle's lifecycle (through 100% recyclable products).

In addition, Gestamp allocates resources to promote a manufacturing culture in the local communities where it works and carries out initiatives with universities and business schools. The flagship of this strategy is the **“Master's Programme in International Industrial Project Management”**, which Gestamp delivers together with Universidad Pontificia de Comillas.

Another training project of the company is GTI, Gestamp Technology Institute, geared to provide training to those who will be the future of the automotive industry.



**FRANCISCO
J. RIBERAS**

Gestamp Executive Chairman

Francisco J. Riberas was born in Madrid, June 1st, 1964. He holds a degree in Law (1987) and in Economics and Business Administration (1988) from the University Pontificia de Comillas (ICADE E-3), Madrid.

In 1989 he began his professional career working in Business Management at Gonvarri Group. He then became Director of Corporate Development, and was subsequently named CEO. In 1997 he promoted the creation of Gestamp, assuming his role of Executive Chairman and shaping along these years what Gestamp is today.

Furthermore, Riberas is also board member in other companies of Gestamp and of the family holding, ACEK, such as Gonvarri Group, Acek Energías Renovables and Inmobiliaria Acek. He is also member of the Board of Telefónica, CIE Automotive Global Dominion Access and Sideacero. Moreover, he takes part of Endeavor and the Family Business Institute, among others.



FRANCISCO
LÓPEZ PEÑA


Gestamp CEO

Francisco López Peña was appointed member of the Board of Directors of Gestamp Automoción on March 5, 2010, and was appointed Chief Executive Officer in December 2017.

He holds a degree in Civil Engineering from the Politécnica University of Barcelona, and a Master in Business Administration (MBA) from the IESE Business School, Barcelona. He has a wide experience in the automotive supplier industry with more than 18 years working in executive positions at Gestamp Group. Before, he was the Managing Director of several companies in the industrial mining and textile sector. He joined Gestamp in 1998 as Corporate Development Director. From 2008 until 2017 he was Vice President and Chief Financial Officer of Gestamp. In December 2017 he assumed the role as Gestamp's Chief Executive Officer.

He is also Director of certain Gestamp Automoción subsidiaries.

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